

NSW Trainers Association Ltd
Canterbury Racecourse Admin Building
King Street
Canterbury NSW 2193
Tel: 0452 078 779
glennburgenswtrainers@gmail.com
homeofracing.com.au



TRAINING FEE RECOMMENDED RATES 2019-2020

The NSW Trainers Association has considered the daily training rates charged and recommends that fees be increased.

This will offset the significant and on-going rise in the costs of your training operation.

The drought has caused a significantly rise in feed prices.

For example, the price for a bale of lucerne hay has risen sharply by 150 per cent-plus in 12 months. Enquiries to suppliers indicate prices will stay at current levels (at least) into 2020.

Manufactured feed costs (e.g. Mitavite, Barastoc) have also jumped due to higher oat and barley prices, and the lack of winter crop planting for another year is expected to see prices rise further.

The Fair Work Commission has also recommended another 3.0 per cent rise in the minimum wage to \$740.80 per week (\$19.49 an hour) from July. There have been 3 per cent-plus increases each year, so over 5 years, your Award staff costs where applicable are up more than 15 per cent.

Other costs (electricity, water, transport) are also increasing each year. And many clubs are also seeking to increase their charges to you and your owners, especially in the Country sector.

It is appreciated many trainers are reluctant to lift training rates, but Owners will understand that the reasons why are very clear and unavoidable. Many agistment farms are also increasing their rates.

RECOMMENDED DAILY TRAINING RATES AND FEE NOTICE

The NSWTA recommends trainers charge the following rates effective August 1.

METROPOLITAN

\$130.00 to \$140 a day (excl. GST)

PROVINCIAL

\$120.00 to \$130.00 a day (excl. GST)

COUNTRY

Minimum \$85.00 a day (excl. GST)

FEE NOTICE

It is strongly recommended that you review and update your fee notices to show any changes to your costs. In many areas of NSW, Veterinary costs are rising.

The Co-owners in each horse in your care should be advised of any proposed increases.

The Fee increase can then take effect from August 1 – so the Invoice for the month of August can be the first at higher rates, if you decide not to start from July1.

It is recommended you advise owners of the increases and explain the reasons.

The NSWTA can assist Association members on such a letter if required.

A copy of this letter can also be sent to Owners if required. It is also available under the Trainer Lounge tab at homeofracing.com.au where you can refer owners.

On behalf of the NSWTA board, we thank you, your family, and staff, for your on-going commitment to thoroughbred racing in NSW.

Kind Regards



Glenn Burge
CEO NSWTA

NSWTA. Independent chairman: Michael Callanan. Independent director: James Roddy. **Metropolitan:** Marc Connors, John O'Shea, Chris Waller, Rick Worthington. **Provincial:** Noel Mayfield-Smith, Kim Waugh, Brad Widdup, Robert Price. **Country:** Wayne Carroll, Sue Grills, Nick Olive.